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Innovazione & Tecnologia per le aziende - N° 1 - DICEMBRE 2008

Piattaforma di scambi e di innovazioni tecnologiche europee

Per dei contatti efficaci

Per trasformare un'innovazione tecnologica in prodotti e offerte di servizi adeguati al mercato, è indispensabile poter trovare il giusto partner. «Enterprise Europe Network» succede alla rete degli Innovation Relay Center con lo scopo di identificare e mettere in contatto aziende fra di loro o con dei laboratori di ricerca per instaurare partenariati tecnologici in tutta Europa ed oltre.

Fornire delle soluzioni

Per risolvere un dato problema, un'azienda può essere alla ricerca di una particolare soluzione tecnologica. Un'altra società avrà sviluppato una tecnologia innovativa e cercherà un partner per il suo inserimento sul mercato o per promuovere uno sviluppo che possa portare a nuove applicazioni. Sia per una ricerca tecnologica che per un'offerta, Enterprise Europe Network accompagna le aziende nella formulazione di una scheda tecnologica diffusa in rete e facilita l'identificazione dei partner adeguati. Grazie alla conoscenza del tessuto industriale e di ricerca di ogni regione, Enterprise Europe Network permette un accesso efficace a queste risorse e offre il supporto di una rete che raggruppa 600 organizzazioni partner in 40 paesi. Ben inserita a livello regionale, mette in opera contatti personalizzati con le diverse aziende.

Servire da mediatore e costruire la fiducia

Profili tecnologici standardizzati, che illustrano in modo anonimo la domanda e l'offerta, costituiscono la base dalla quale possono essere realizzati i contatti.

Questi si effettuano tramite un membro regionale di Enterprise Europe Network per salvaguardare l'anonimato e assicurare la qualità.

I servizi seguenti sono offerti alle aziende e ai laboratori di ricerca.

Technology Database: questa banca-dati, accessibile al pubblico, contiene oltre 4000 profili di tecnologia aggiornati (domande o offerte), classificati tramite parola-chiave. E' possibile sollecitare una presa di contatto motivata in funzione del tipo di collaborazione ricercata dall'emittente. La discrezione è garantita.

Technology e-Alert: sulla base di parole-chiave selezionate, i nuovi profili tecnologici (domande e offerte) sono recapitati regolarmente agli abbonati tramite corriere elettronico. Le domande di contatto sono poi elaborate come descritto più sopra.

Technology Promotion: le aziende e istituti di ricerca hanno la possibilità di inserire nella banca-dati le loro offerte o domande tecnologiche beneficiando così di una diffusione pro-attiva tramite Enterprise Europe Network. Le manifestazioni d'interesse che risultano da questa diffusione, da 3 a 10 a dipendenza del tipo di profilo, sono trasmesse agli interessati tramite il membro regionale della rete che nel contempo ne assicura e segue la messa in contatto assicurata dall'emittente.

Brokerage Events: nel quadro dei saloni settoriali e dei congressi scientifici, sono organizzati dei contatti bilaterali con potenziali partner identificati prima dell'avvenimento: i partecipanti i cui profili tecnologici sono in via preliminare inseriti in un catalo-

go, scelgono quelli che meglio corrispondono al loro interesse. Durante l'evento, un'azienda/laboratorio di ricerca ha la possibilità di incontrare, in modo efficace, diversi partner potenziali.

Servizio personalizzato: indipendentemente dal servizio reso, Enterprise Europe Network offre un appoggio personalizzato ai suoi clienti durante tutto il processo: dalla messa in contatto fino alla conclusione dell'accordo di collaborazione se necessario. Ciò facilita il dialogo e accresce la fiducia ben oltre le frontiere e le culture.

Cédric Höllmüller
Coordinatore Enterprise Europe Network
in Switzerland, Euresearch
Viviane Boutinard Rouelle
Responsabile Enterprise Europe Network
all'EPFL-Alliance

IN SVIZZERA

Euresearch ed EPFL-Alliance sono membri di questa rete in Svizzera. Queste loro attività sono finanziate dall'Ufficio Federale della Formazione Professionale e della Tecnologia (UFFT) e offrono i loro servizi gratuitamente. Operano anche in sinergia con altre reti in Svizzera.

Questo bollettino appare per la prima volta. Il team di Enterprise Europe Network all'EPFL-Alliance ed a Euresearch si rallegrano della vostra presa di contatto.

Per ulteriori informazioni:

www.enterprise-europe-network.ch

Profili di tecnologia

Technology requests

Manufacturers of quality antibodies and related products

A leading UK company with a substantial catalogue of primary antibodies seeks new OEM partnerships. The company has an established network of OEM partnerships & is actively seeking to source new partners (e.g. research institutes, primary manufacturers & re-sellers) with excellent research grade antibodies &/or antibody related products e.g. recombinant proteins.

Request for biocompatible and electrically conductive coating or for conductive materials

Willing to enlarge its product range, a French manufacturer of medical devices is looking for a biocompatible conductive coating and for conductive materials. The company is interested in technical cooperation and manufacturing agreements with industrial partners or research laboratories.

Development and production of a frequency controlled heat pump for application in geothermal heat devices

A German SME active in the field of renewable energies is searching for a control of heat pumps to obtain an optimal rotational speed for the respective loading condition and the respective exterior and interior temperatures. They are looking for a licence or technical cooperation.

Technology from chemistry or recycling of chemicals

Czech SME is looking for suitable technology from the chemical industry or the recycling of chemicals. The company has long-term experience with recycling of oil derivatives and now would like to expand its business portfolio. The company has its own production capacity available including necessary investment. The technology sought must be fully developed and already on the market or at least field-tested. The company seeks partnerships based on licence, joint-venture or commercial agreement.

Soldering of electronic circuit boards

An SME from Northern Sweden, working with production of electronics and circuit boards, wants to find production partners with experience in high quality assembling of electronic circuits. An agreement for production development cooperation and joint development of logistics for labelling and packing is sought.

Technology offers

Energy management software for buildings

A French SME offers a new software system enabling a complete management of the energies' consumption and levels assessments of all kind of energies (water, fuel, gas, electricity). That system is wireless, and can manage a whole building, such industries, public and tertiary buildings. The real-time detections of energy consumption enable an organisation to reach an efficient management of energies.

High performing biocomposite material for injection moulding and extrusion processes for the plastics industry

A Swedish SME has developed a polymer-based biocomposite reinforced with natural or cellulose fibres that can be used as substitute for glass fibres in various products created by using injection moulding and extrusion processes within the plastic industry. The environmentally friendly composite meets the increasing demand of price stability and high performance parameters. The company is looking for partners in various manufacturing industries for joint venture and/or commercial agreements.

Low power consumption sensors and MEMS (Micro Electro-Mechanical sensor) in SOI (Silicon On Insulator) technology

The microelectronics laboratory of a Belgian university deals with the design, fabrication, testing of semi-conductor devices and integrated circuits. It has developed high performance SOI sensors. Their SOI-CMO (Complementary Metal-Oxide Semiconductor) integrated circuits have demonstrated properties for micropower and RF (Radio Frequency) functionalities as well as for high temperature operations up to 350°C. It is looking for technical cooperation for further development and new applications.

Canvas, leather or textile with special requirements (friction, durability, environmental)

An SME from Northern Sweden is developing a training product for martial arts and group training. The main purpose of this product is to glide against the floor and also work as a punching bag and the main characteristic is friction and durability. The company is looking for a partner developing and producing special canvas, leather or cloth, for cooperation in enhancing the characteristics of the training product.

Manifestazioni

Brokerage Events

Energy Efficient Building and Renovation Meetingpoint, 29th-30th January 2009, Stuttgart (DE)

The Meetingpoint will take place in parallel to the International Trade Fair CEP® CLEAN ENERGY POWER 2009 (29.01.-31.01.09). Technology focus is: passive house, ecological building materials, heating and cooling technologies, energy efficient building and renovation. Open to architects, engineering offices, craftsmen, producers of any kind of related product and technology for buildings. Deadline to insert a profile in the catalogue: January 14th. Event organised by EEN Baden-Württemberg, Steinbeis-Europa-Zentrum.

www.cleanenergy-meetingpoint.eu

BIOMATERIAL 2009, 19th-20th February 2009, Erfurt (DE)

This event will include scientific presentations about research and development in the field of biomaterials for medical applications, face-to-face meetings based on a catalogue of profiles, exhibition and poster sessions. A wide range of participants from more than 10 European coun-

tries is expected, especially including those of Western Balkan Countries (WBC) and Newly Independent States (NIS). Subjects covered: bone tissue engineering, bioactive and bio-mimetic coatings, in-vivo and in-vitro testing, and quality assurance. Event organised by Stiftung für Technologie, Innovation und Forschung Thüringen.

www.biomaterial2009.de

MEDTEC 2009, 4th-5th March 2009, Stuttgart (DE)

Enterprise Europe Network partner (Steinbeis-Europa-Zentrum) will organise a Brokerage Event at MEDTEC Show. Companies and research institutes will have the opportunity to make contact with potential partners to discuss business partnerships on the basis of a catalogue of technology profiles. Topics covered at the event include: component fabrication, tubing, adhesives & adhesive products, electronic components, packaging equipment & materials, motors & motion control, plastics for application in cardiovascular, orthopaedics, critical and emergency care, physical medicine and rehabilitation, etc.

www.m-tech-meetingpoint.eu

4th International Taste-Nutrition-Health Congress, 18th-20th March 2009, Dijon (FR)

The brokerage event is organised within the framework of the 4th International Taste-Nutrition-Health Congress in Dijon. This Congress is organised by Vitagora competitiveness cluster. The event targets agro-food industries, laboratories, technical centres dealing with food and nutrition. The highlight of this event compared to others events of similar topics is the sensory approach (taste, flavour, texture).

www.taste-nutrition-health.com

IPACK-IMA 2009, 24th-28th March, Milan (IT)

Partnering event on packaging technologies organised by the Camera Di Commercio Industria Artigianato E Agricoltura Di Milano. Profiles will focus on industrial processes, solutions for products management, working and packaging. On-line catalogue with technology profiles and one-to-one meetings will be prepared.

Per ulteriori informazioni sugli avvenimenti o sui profili tecnologici, non esitate a contattarci:

innovation@enterprise-europe-network.ch

Impressum

Redazione

Enterprise Europe Network

Inès Rossetti, Euresearch,
tel. +41 31 380 60 00

Pascale Van Landuyt, EPFL-Alliance,
tel. +41 21 693 49 71

www.enterprise-europe-network.ch

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